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CSAT, LLC

JULY 2017

TRAINING UPDATES:

GENERAL:

We are midway into summer and at CSAT we are in the maintenance mode. Being hot as heck in Texas, I have found it is the best time to work early, do lesson plans in the PM and get things fixed for the fall training session (Sept-Dec). Students have a tendency to melt in our summer heat.

With this, we repair and upgrade things so it will not fail during a class. Classes are long days for instructors as I am ready an hour before a class and generally do not get my paperwork/next day prep until after students have showered and gone out to eat.

CSAT INSTRUCTORS:

The quality instructors that I hire, train and work with are the best in their field. I require LE instructors to have been active LE and most are still working live operations when they are not teaching at CSAT. Many run the tactical teams in their agencies. You cannot get a better instructor that is still working the streets. I continue to learn from them about the current trends and problems they face.

Other CSAT instructors are the best in their fields as well as being great human beings. I require them to up their game when they work at CSAT and they are given my DVD's/videos to study and refresh from. Be it known, I probably deselect 50% of instructors that wish work at CSAT as they cannot maintain the standard.

If you see my name as lead for the class, I will be there the entire time. If it is one of my instructors, I will be there each morning for a few hours and on the range a bit.

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ME

My goal is to slowly extract from the business. While you see a lead instructor running classes, I will be there to ensure they have a smooth class or have any questions. As I tell them, you cannot have a bad class. If I were to see things going wrong, I would quietly step in and take admin control to ensure students have an exceptional class. This is where we excel in the profession as we believe in training and mentoring students to the highest level possible. We do not sell widgets or pimp out gadgets. We help develop professionals in both LE, Government and Civilian world.

Finally, I still like shooting, doing CQB, Fire and Maneuver, etc. This will give me an opportunity to get some trigger time and shoot with students and maintain my skills. I will drift out of class here and there to hit the gym, but that is one of the perks of my business. I do not want to end up as one of those old guys in a bar, on a barstool talking shit to one another about what we “used” to do.

I will be posting a 2018 schedule shortly. If you have a group that wants/needs a particular class, let me know. We can make things happen.

IN CLOSING

Thanks and we look forward to seeing you on the range.

Paul R. Howe